

March 15, 2018

Mr. Chad Vincent
Vincent Properties
989 Main Street
Blowing Rock, NC 28605

Dear Chad:

Thank you for the excellent service you and Vincent Properties have given in selling my house in Vilas, North Carolina.

Vincent Properties proved that a family owned and operated real estate company is more capable and caring than nationally-linked real estate firms that boast of their abilities. Previously I had contracted with national firms that at best showed my house three times some months. During the tenure of Vincent Properties my house showed four to six times each month. Vincent Properties was the only real estate firm with which I have dealt that employed drone technology to showcase my property. Vincent Properties advertising and connections with local realtors proved decisively in making the connections necessary to sell my home. Indeed the only regret I have is that I did not contract with Vincent Properties sooner.

Vincent Properties also provided me with the professional, mental support I needed to navigate the selling process. My calls and texts to Vincent Properties' office were always answered within 24 hours, often the same day. When a buyer was found you walked me through the selling process and explained to me my rights and duties. At the same time you were my advocate never just knuckling under to the buyers' demands but challenging outrageous demands and behavior. Indeed you provided me the psychological direction and support I needed.

Vincent Properties has the advantage in selling property in Watauga County lacked by the national-linked realty companies in the High Country. Should I ever again have property to sell in North Carolina or eastern Tennessee I will be prevailing upon Vincent Properties to again accept me as your client.

Sincerely,

Jeffrey L. Prewitt